



SERVING
THE STATE'S
LARGEST INDUSTRY...
AGRICULTURE



District Manager Performance

Impact of Cost Share Utilization Reports

Jacob Dooling

Water Conservation Program Coordinator
Kansas Department of Agriculture, Division of Conservation

District Manager Performance

What is the problem?

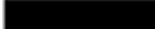
- Low utilization
- Guaranteed funding per District
- Increased legislative interest

District Manager Performance

What is the solution?

- Deep dive into data
- Sharing data with commissioners, district managers, and supervisors
- 90% Utilization Club
- Initiative Funding

County Ledger Report

FISCAL YEAR: 2026		PROGRAM: WR		COUNTY: COMANCHE							
Contract No.	Primary Landowner	Project Type	Practice			Contract Status		Contract Funding			
WR-2026-1A2		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Fencing (382)	Linear Foot	2,645.00	Feb 05, 2026	Final Paid	DNA_WR	\$6162.85	\$6,162.85	\$0.00
						Jul 31, 2025	Contract Approved				
WR-2026-2A2		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Pumping Plant for Water Supply (533)	Each	1.00	Dec 12, 2025	Final Paid	DNA_WR	\$10000.00	\$10,000.00	\$0.00
			Water Well (642)	Each	1.00	Jul 31, 2025	Contract Approved				
WR-2026-3A1		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Pumping Plant for Water Supply (533)	Each	1.00	Apr 07, 2026	Final Paid	DNA_WR	\$5000.00	\$5,000.00	\$0.00
						Oct 16, 2025	Contract Approved				
WR-2026-4A2		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Pumping Plant for Water Supply (533)	Each	1.00	Apr 07, 2026	Final Paid	DNA_WR	\$4470.60	\$4,470.60	\$0.00
						Oct 16, 2025	Contract Approved				

Summary of Funds

Fund Source Code	Allocation	Additional Funds	DOC Cancellation Of Funds	Pending Contract Approval	Contracts Approved (Not Paid)	Paid	Contracts Saved	Uncommitted Funds
DNA_WR	\$25,633.45	\$0.00	\$0.00	\$0.00	\$0.00	\$25,633.45	\$0.00	\$0.00

County Ledger Report

FISCAL YEAR: 2026 PROGRAM: WR COUNTY: GEARY											
Contract No.	Primary Landowner	Project Type	Practice			Contract Status		Contract Funding			
WR-2026-1A1		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Pumping Plant for Water Supply (533)	Each	1.00	Jan 22, 2026	Final Paid	DNA_WR	\$10000.00	\$10,000.00	\$0.00
			Water Well (642)	Each	1.00	Oct 16, 2025	Contract Approved				
			Watering Facility (614)	Each	1.00						
WR-2026-2		PRM	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Pumping Plant for Water Supply (533)	Each	1.00	May 20, 2026	Cancellation Approved	DNA_WR	\$0.00	\$0.00	\$0.00
			Water Well (642)	Each	1.00	Oct 16, 2025	Contract Approved				
			Watering Facility (614)	Each	1.00						

Summary of Funds

Fund Source Code	Allocation	Additional Funds	DOC Cancellation Of Funds	Pending Contract Approval	Contracts Approved (Not Paid)	Paid	Contracts Saved	Uncommitted Funds
DNA_WR	\$20,185.04	\$0.00	\$-10185.04	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00

County Ledger Report

FISCAL YEAR: 2026		PROGRAM: WR		COUNTY: CHEYENNE							
Contract No.	Primary Landowner	Project Type	Practice			Contract Status		Contract Funding			
WR-2026-1A1		ESC	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Terrace Restoration (600r)	Linear Foot	9,000.00	May 18, 2026	Cancellation Approved	DNA_WR	\$0.00	\$0.00	\$0.00
						Jul 29, 2025	Contract Approved				
WR-2026-2		ESC	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Terrace (600)	Linear Foot	8,000.00	May 12, 2026	Cancellation Approved	DNA_WR	\$0.00	\$0.00	\$0.00
						Jul 29, 2025	Contract Approved				
WR-2026-3A1		ESC	Practice	UOM	Units	Status Date	Status	Fund Source Code	CostShare Amount	Amount Paid	Amount Balance
			Terrace Restoration (600r)	Linear Foot	10,000.00	May 18, 2026	Cancellation Approved	DNA_WR	\$0.00	\$0.00	\$0.00
						Jul 29, 2025	Contract Approved				

Summary of Funds

Fund Source Code	Allocation	Additional Funds	DOC Cancellation Of Funds	Pending Contract Approval	Contracts Approved (Not Paid)	Paid	Contracts Saved	Uncommitted Funds
DNA_WR	\$25,633.45	\$4,366.55	\$-30000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

District Manager Performance

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	Cost Share Data Master Sheet FY 2026 WR																						
2																							
3																							
4	Area	County	Funding Sp	Utilization Funding Allocat	ost Share Utiliza	n	County																
74	Area 4	Osage	\$18,176.54	\$21,033.11	86.17%		Osage															0	4
75	Area 1	Osborne	\$30,991.75	\$25,633.45	120.90%		Osborne									3						0	7
76	Area 3	Ottawa	\$25,897.05	\$23,817.31	108.73%		Ottawa									2					3	0	6
77	Area 2	Pawnee	\$30,296.56	\$24,725.38	122.53%		Pawnee									3						0	7
78	Area 1	Phillips	\$25,362.45	\$25,633.45	98.94%		Phillips															0	3
79	Area 4	Pottawatomie	\$24,374.02	\$23,817.31	102.34%		Pottawatomie															0	4
80	Area 3	Pratt	\$22,000.00	\$22,001.18	99.99%		Pratt									6						0	6
81	Area 1	Rawlins	\$9,651.60	\$25,633.45	37.65%		Rawlins									1						0	1
82	Area 3	Reno	\$17,500.00	\$23,817.31	73.48%		Reno									2						0	2
83	Area 3	Republic	\$23,269.60	\$22,001.18	105.77%		Republic									1						0	6
84	Area 3	Rice	\$0.00	\$22,001.18	0.00%		Rice															0	0
85	Area 4	Riley	\$30,393.11	\$21,033.11	144.09%		Riley									1						0	4
86	Area 1	Rooks	\$29,463.68	\$24,725.38	119.16%		Rooks									1						0	3
87	Area 2	Rush	\$25,000.00	\$24,725.38	101.11%		Rush									1						0	5
88	Area 1	Russell	\$23,817.31	\$23,817.31	100.00%		Russell									3						0	5
89	Area 3	Saline	\$27,914.48	\$23,817.31	117.20%		Saline									2						0	4
90	Area 2	Scott	\$12,830.55	\$23,817.31	53.87%		Scott									1					1	0	2
91	Area 3	Sedgwick	\$27,270.16	\$23,817.31	114.50%		Sedgwick									4						0	4
92	Area 2	Seward	\$15,000.00	\$22,909.25	65.48%		Seward						2			1						0	3
93	Area 4	Shawnee	\$10,156.51	\$20,185.04	50.32%		Shawnee									2					1	0	3
94	Area 1	Sheridan	\$28,163.19	\$24,725.38	113.90%		Sheridan									4						0	4
95	Area 1	Sherman	\$21,326.11	\$25,633.45	83.20%		Sherman									2						0	3
96	Area 1	Smith	\$24,725.38	\$24,725.38	100.00%		Smith									5						0	5
97	Area 3	Stafford	\$24,000.00	\$22,001.18	109.09%		Stafford									1						0	6
98	Area 2	Stanton	\$0.00	\$23,817.31	0.00%		Stanton															0	0
99	Area 2	Stevens	\$30,383.64	\$23,817.31	127.57%		Stevens									4						0	7
100	Area 3	Sumner	\$29,014.73	\$25,633.45	113.19%		Sumner									1						0	4
101	Area 1	Thomas	\$25,633.45	\$25,633.45	100.00%		Thomas									3						0	4
102	Area 1	Trego	\$29,300.88	\$24,725.38	118.51%		Trego									3						0	3
103	Area 4	Wabaunsee	\$2,323.00	\$22,001.18	10.56%		Wabaunsee									1						0	1
104	Area 1	Wallace	\$25,139.46	\$24,725.38	101.67%		Wallace										3					0	3
105	Area 4	Washington	\$17,823.30	\$23,817.31	74.83%		Washington															0	3
106	Area 2	Wichita	\$12,380.00	\$24,725.38	50.07%		Wichita															0	8
107	Area 5	Wilson	\$23,024.78	\$20,185.04	114.07%		Wilson									2					2	0	4
108	Area 5	Woodson	\$0.00	\$19,276.98	0.00%		Woodson															0	0
109	Area 4	Wyandotte	\$0.00	\$21,093.23	0.00%		Wyandotte															0	0
110		Total:	*****	\$2,420,000.00	85.86%																		
111																							
112	Area 1		\$393,956.69	\$451,413.33	87.27%		Area 1									0	0	0	0	0	2	0	62
113	Area 2		\$487,978.03	\$585,236.53	83.38%		Area 2									0	23	0	0	0	13	0	101
114	Area 3		\$444,099.70	\$470,897.85	94.31%		Area 3									0	2	0	0	0	7	0	87
115	Area 4		\$424,520.78	\$503,302.99	84.35%		Area 4									0	4	0	0	0	12	0	79
116	Area 5		\$327,164.47	\$409,149.30	79.96%		Area 5									0	0	0	1	0	6	0	70
117																							
118																							
119																					Total:	0	399

District Manager Performance

Utilization Handouts

District Manager Performance

FY 2026 Cost Share Utilization

FY 2026 NPS

Area	County	Funding Spent	Funding Allocated	Cost Share Utilization
Area 5	Allen	\$11,293.31	\$9,803.65	115.19%
Area 5	Anderson	\$9,803.65	\$9,803.65	100.00%
Area 4	Atchison	\$15,000.00	\$12,063.64	124.34%
Area 3	Barber	\$10,000.00	\$10,054.76	99.46%
Area 3	Barton	\$12,007.64	\$10,054.76	119.42%
Area 5	Bourbon	\$9,625.05	\$9,803.65	98.18%
Area 4	Brown	\$11,310.31	\$11,310.31	100.00%
Area 5	Butler	\$9,599.44	\$12,063.64	79.57%
Area 5	Chase	\$14,537.96	\$13,570.30	107.13%
Area 5	Chautauqua	\$11,456.11	\$10,556.98	108.52%
Area 5	Cherokee	\$11,598.80	\$12,063.64	96.15%
Area 1	Cheyenne	\$11,204.16	\$6,790.33	165.00%
Area 2	Clark	\$12,340.89	\$9,552.54	129.19%
Area 4	Clay	\$20,000.00	\$10,556.98	189.45%
Area 3	Cloud	\$8,559.20	\$11,059.20	77.39%
Area 5	Coffey	\$0.00	\$12,063.64	0.00%
Area 2	Comanche	\$9,204.04	\$10,054.76	91.54%
Area 5	Cowley	\$12,689.62	\$12,063.64	105.19%
Area 5	Crawford	\$10,000.00	\$10,556.98	94.72%
Area 1	Decatur	\$6,062.13	\$7,794.77	77.77%

District Manager Performance

FY 2026 Contracts Completed By Project Type

NPS

	AWP	ESC	IWC	NM	OSW	PRM	SH	RAP	Total
	Completed	Completed	Completed	Completed	Completed	Completed	Completed	Completed	Completed
Area 1	0	8	0	0	9	14	0	0	31
Area 2	6	7	1	0	20	11	6	0	51
Area 3	1	17	0	2	33	13	2	0	68
Area 4	1	17	0	3	15	18	7	0	61
Area 5	1	10	0	1	10	15	4	1	42
								Total:	253

WR

	AWP	ESC	IWC	PRM	RAP	NM	SH	Total
	Completed	Completed	Completed	Completed	Completed	Completed	Completed	Completed
Area 1	0	35	0	25	0	0	2	62
Area 2	23	28	2	35	0	0	13	101
Area 3	2	45	0	33	0	0	7	87
Area 4	4	44	0	19	0	0	12	79
Area 5	0	38	0	24	1	1	6	70
							Total:	399

District Manager Performance

FY 2026 90%/90% Cost Share Utilization Counties

	NPS	WR
Atchison	124.34%	118.52%
Barber	99.46%	101.19%
Barton	119.42%	112.76%
Bourbon	98.18%	139.32%
Brown	100.00%	100.00%
Chase	107.13%	97.74%
Chautauqua	108.52%	102.59%
Cherokee	96.15%	122.49%
Clark	129.19%	91.86%
Clay	189.45%	122.69%
Comanche	91.54%	100.00%
Crawford	94.72%	100.00%
Doniphan	96.66%	93.52%
Ellis	151.64%	98.16%
Ellsworth	284.17%	109.05%
Finney	198.84%	100.18%
Ford	100.00%	99.50%
Franklin	141.88%	115.09%
Haskell	99.41%	98.79%
Hodgeman	95.71%	96.24%
Jewell	141.53%	99.31%
Kiowa	119.83%	121.94%
Lane	100.00%	94.47%
Lincoln	175.15%	116.24%
Marion	134.78%	135.91%

	NPS	WR
Marshall	171.18%	105.37%
McPherson	92.85%	124.79%
Mitchell	123.78%	103.04%
Nemaha	118.36%	125.96%
Osborne	123.27%	120.90%
Ottawa	159.13%	108.73%
Pawnee	99.46%	122.53%
Phillips	99.46%	98.94%
Pottawatomie	124.83%	102.34%
Pratt	99.46%	99.99%
Republic	108.93%	105.77%
Riley	156.04%	144.09%
Rooks	127.61%	119.16%
Rush	143.64%	101.11%
Russell	99.46%	100.00%
Saline	97.28%	117.20%
Sedgwick	180.84%	114.50%
Sheridan	173.36%	113.90%
Smith	109.20%	100.00%
Stafford	99.34%	109.09%
Stevens	102.75%	127.57%
Thomas	100.00%	100.00%
Trego	99.46%	118.51%
Wallace	112.85%	101.67%
Wilson	112.51%	114.07%

District Manager Performance

What are the results?

- Yearly discussion topic
- Managers respond to the metrics
- Extended into other aspects of cost share
 - Project completion, landowner limits
- Opens up the dialogue on Manager and District performance

District Manager Performance

KACD Convention

High Achievement in FY 2024 State Cost Share Utilization

Area 1	Area 2	Area 3	Area 4	Area 5
Osborne County 91.14%	Kiowa County 95.09%	Cloud County 93.04%	Franklin County 93.38%	Butler County 96.37%
Sheridan County 95.93%		Ellsworth County 97.63%		Linn County 92.13%
		Reno County 92.28%		Marion County 93.21%
		Sedgwick County 94.34%		

High Achievement in FY 2025 State Cost Share Utilization

Atchison County 100%	Finney County 91.48%	* Kiowa County 100%	Russell County 95.82%
Cheyenne County 93.73%	Ford County 90.32%	Lincoln County 90.81%	* Sedgwick County 98.46%
Decatur County 91.04%	Hamilton County 90.11%	Marshall County 96.29%	* Sheridan County 97.48%
Dickinson County 91.72%	Hodgeman County 90.57%	Morris County 91.39%	Thomas County 90.30%
Ellis County 95.50%	Jackson County 93.40%	Pawnee County 94.43%	Trego County 95.51%
* Ellsworth County 95.21%	Jefferson County 93.56%	Riley County 96.68%	

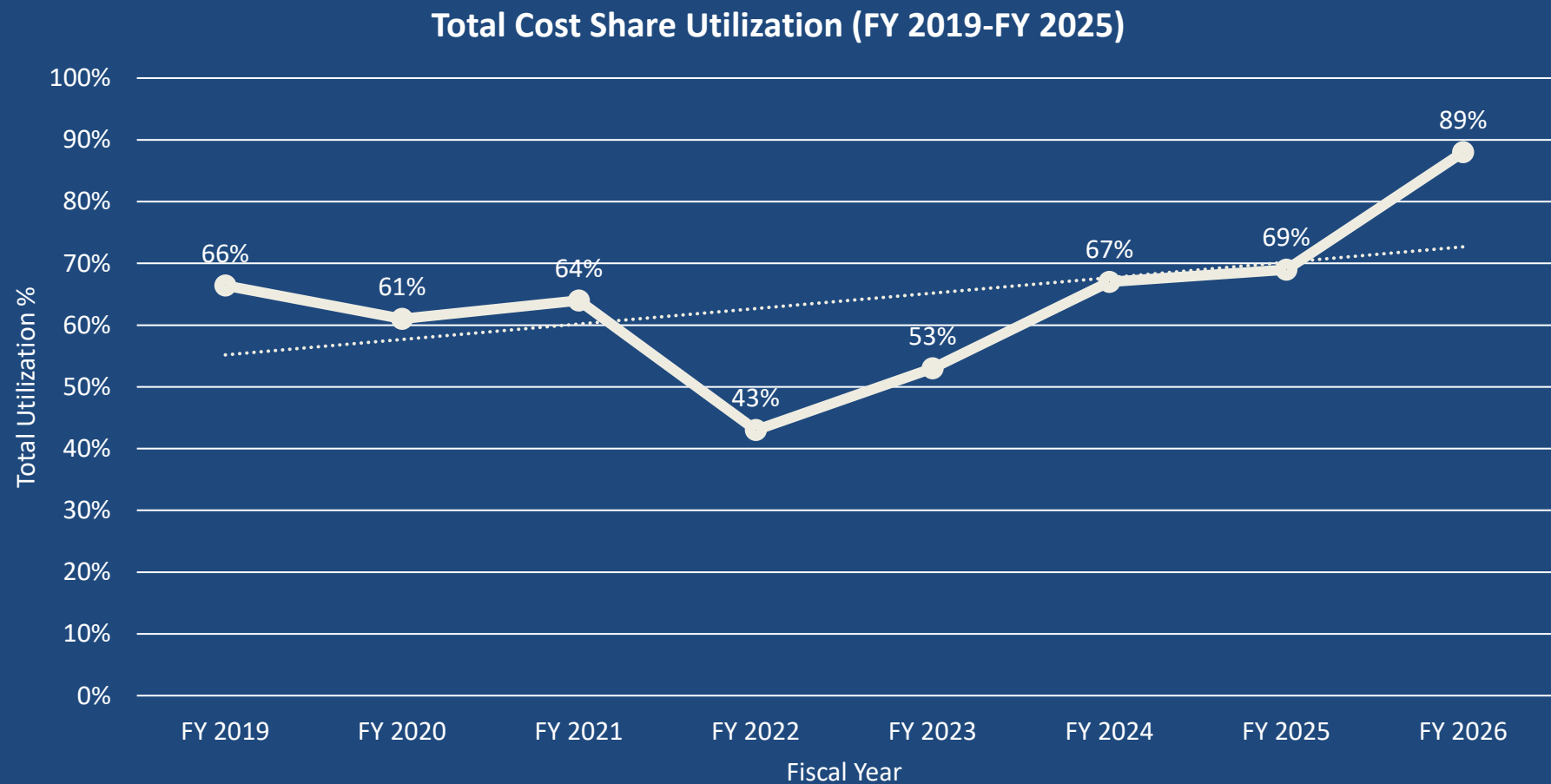
* District over 90% in FY24 and FY 25

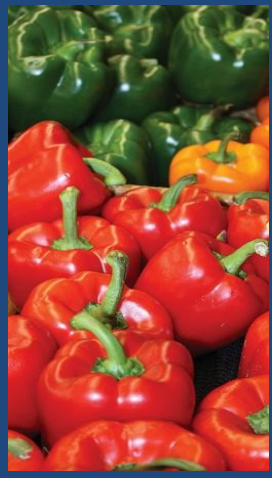
High Achievement in FY 2026 State Cost Share Utilization

90% and over

Allen County	Ellis County	Lyon County	Riley County
Anderson County	Ellsworth County	Marion County	Rooks County
Atchison County	Finney County	Marshall County	Rush County
Barber County	Ford County	McPherson County	Russell County
Barton County	Franklin County	Miami County	Saline County
Bourbon County	Graham County	Mitchell County	Sedgwick County
Brown County	Gray County	Morris County	Sheridan County
Chase County	Harper County	Nemaha County	Smith County
Chautauqua County	Haskell County	Ness County	Stafford County
Cherokee County	Hodgeman County	Osage County	Stevens County
Clark County	Jackson County	Osborne County	Sumner County
Clay County	Jewell County	Ottawa County	Thomas County
Comanche County	Kearny County	Pawnee County	Trego County
Cowley County	Kingman County	Phillips County	Wallace County
Crawford County	Kiowa County	Pottawatomie County	Washington County
Doniphan County	Lane County	Pratt County	Wilson County
Douglas County	Lincoln County	Republic County	

District Manager Performance





Department of Agriculture

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THANK YOU

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